CMiC delivers an enterprise view, a project view, and a sub-activity view of everything that has to happen in your firm now, and where it's going tomorrow.

Enterprise planning is essential for forecasting. With CMiC’s graphical interface, your teams can easily administer—from an enterprise perspective—both equipment and human ‘soft and hard’ allocation planning. The process involves resource assignments—human and equipment—as well as the work you plan to achieve. CMiC Financials & Accounting shows you what’s happened in the past and what’s happening today, while CMiC Enterprise Planning anticipates what will happen tomorrow.

**Resource Planning**

A major challenge for construction firms is figuring out how to access and visualize the ‘master’ project resource plan in one place. CMiC has made resource planning easy by creating an interactive schedule with a dynamic timeline that visualizes the project resource plan for your entire organization. The interactive schedule often replaces a static resource management spreadsheet.

With CMiC, you can make resource management decisions on the fly while quickly viewing resource availability. Your project resourcing team is constantly balancing skills and availability. CMiC’s resource planning solution helps match individual resources to the project’s requirements by finding team members according to their skills and availability. CMiC Resource Planning pulls all the information for each project together into a simple, user-friendly interface. You can check ‘the board’ to see a visual status of the entire company.

**Opportunity Management**

CMiC’s Opportunity Management is specifically designed to manage the complex business development processes of the construction Industry. With CMiC, you can automate your organization’s sales force by streamlining bid process tracking and optimizing contact management by storing all contacts—whether project related or otherwise—on a single repository. Your business development managers track sales performance and improve sales effectiveness by standardizing successful techniques across the entire sales department. Furthermore, CMiC delivers a clear picture of the future by identifying opportunities on the horizon and preparing resources to win the project.
Financial Forecasting

While corporate strategy helps determine the long-range vision for your company, the business environment is constantly changing, affecting your day-to-day operations. The CMiC Financial Manager Workbench is a high-performance financial budgeting, planning and reporting application that provides flexible, ‘what-if’ financial modeling capabilities to help you meet your budgeting and ongoing forecasting needs. Model and evaluate different financial scenarios to set targets for your annual operating plan, in a bottom-up or top-down manner. Then, analyze the variance between actual and projected results to manage business performance.

Scheduling 2.0

CMiC Scheduling provides an intuitive interface for entering, categorizing and retrieving resource data, in compliance with all security and data retention regulations. It allows resources to fill needs for multiple types. In addition, it includes a detailed resource search facility, which pulls project details data as well as information from human resources (skills, experience, availability, etc.) to refine employee search and identify suitable candidates. A graphical summary displays needs and allocations by resource type. Furthermore, you can view projected ‘over capacity’ and ‘unutilized’ situations. Lastly, it allows for allocations of equipment as well as labor.